

JULY 2022



En-Primeur Offer 2022

Gladstone Vineyard exclusive pre-release offerings - Strictly by invitation



WINES AVAILABLE INSIDE THIS OFFER

340 Blanc 2020 & 2021

Estate Pinot Noir 2021

Dakins Road Pinot Noir 2021

Blairpatrick Pinot Noir 2021

Up to
60% OFF

Secure Your Allocation

Great Value | Premium Wines | Rare Allocations

Gladstone Vineyard is excited to finally announce its inaugural en-primeur offering of two of the estate's finest vintages - 2020 and 2021. This offering is strictly by invitation due to the extremely limited volumes that are produced; allocations will only be available until **31st October 2022**. With all the estate wines receiving exceptional reviews from acclaimed Master of Wines and highly regarded international publications, allocations are expected to be sold out prior to the closing date.

En-primeur wine buying is a system first adopted by Bordeaux producers and fine-wine merchants who looked to secure limited allocations of fine wines at exceptionally low prices. The advantage of buying wines en-primeur is that the wines are considerably cheaper during the maturation period compared to once they are bottled and released to the market. Fine-wine merchants opt for en-primeur buying as expected returns are far greater than wines already available in the open market.

Estate Winemaker

Monty Petrie

Born and bred in the South Wairarapa, within a sheep and grape-growing family, Monty spent most of his younger years working in the family vineyards, where his love for all things wine blossomed.

Monty achieved his Bachelor of Viticulture and Oenology from Lincoln University whilst completing a number of harvest jobs around the Wairarapa. Monty's winemaking credentials to date has been incredibly illustrious as he's held winemaking positions at Cullen (Margaret River), JJ Confuron (Burgundy) & Crocker and Starr (Napa Valley) Man O'War (Waiheke Island) and The Coterie (Marlborough).

In 2021, Monty returned home to the Wairarapa to take on the position of Estate Winemaker at Gladstone Vineyard.



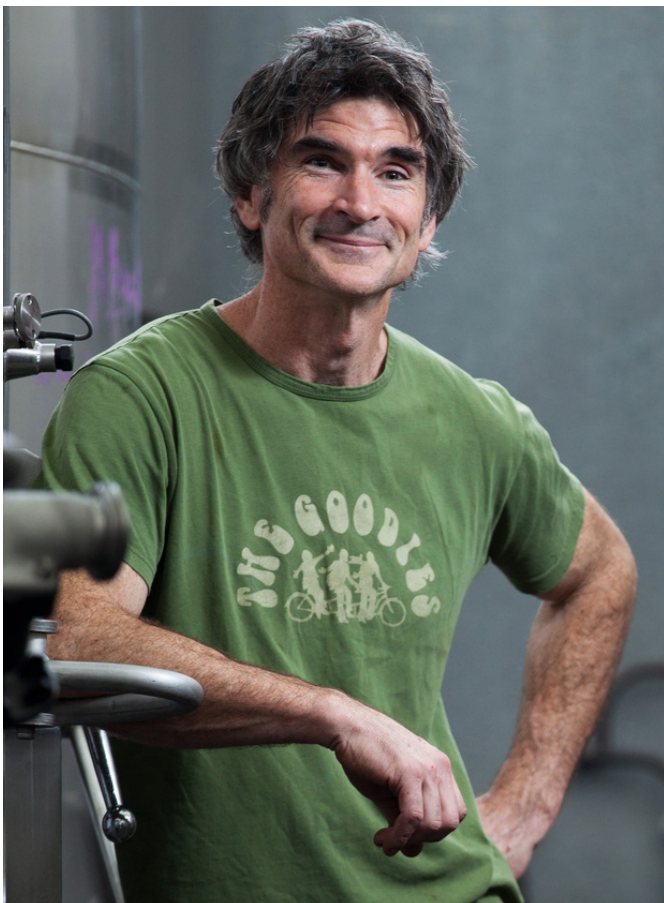
Icon Wine Advisor

Steve Flamsteed

Appointed in 2022, Steve Flamsteed is considered one of Australia's most progressive and influential Pinot Noir winemakers. Joining Gladstone Vineyard as the Icon Winemaker his mission is to ensure the winery is on path to be the greatest Pinot Noir producer in New Zealand.

Steve has worked for Leeuwin Estate in the Margaret River (1999 - 2002) and Yarra Burn Winery in the Yarra Valley (2002 - 2003) before joining Giant Steps as Winemaker in August 2003. Steve is a Len Evans Scholar and has completed several vintages overseas, including in Alsace, Provence and Brouilly, and is an experienced wine show judge.

In 2016 Steve was awarded the Australian Gourmet Traveller Magazine Winemaker of the Year award and in 2019 was announced as Wine Communicators Victorian Legend of the Vine.



2020 Vintage Review

Incredible vintage despite the late season rain

Spring began with a cool, dry September, followed by a cool, wet October and dry, warm November (temperatures at Gladstone Vineyard were 2.2°C above average.) Summer started with a warm, dry December and a dry January with mean annual temperatures. In February, the rainfall stayed well below normal and temperatures soared beyond the 2019 average.

In autumn, the weather proved variable. Masterton, in the northern Wairarapa, received 303 per cent the normal rainfall in March, but very little rain in April.

The season began with a wonderful flowering, producing even berry and bunch size not seen for some time. It was an incredible vintage, and one of the most favourable Pinot Noir seasons in many years. The resulting wines show deep colour, pure varietal flavours and great tannin structure.



2021 Vintage Review

Great wines come from small yields

The start of the season saw good yield potential due to the low frost risk in the early stages of bud burst. However it was not until the flowering stage where the region experience strong winds, heavy rainfall and cool weather which reduced yields by 50%.

The second half of the season showed some promise as the level of consistency in weather patterns aided the bunch development across the all blocks. Small crops generally ripen earlier and the recent trend for earlier harvests was reinforced with our earliest ever start and finish dates.

The low yields ultimately meant concentrated wines were made in 2021 suggesting that these wines will have the greatest cellaring potential.



340 Blanc (field blend) Sauvignon, Pinot Gris & Riesling

3ha Vineyard Planted in 1986

Waxy & Luscious

"Gorgeously complex and engaging, the wine shows apricot, orange peel, mixed spice and roasted nut characters with nuances of oatmeal and dried floral..."

Sam Kim 94 points

Allocation Available: 6 barriques / 300 cases (6)

Vintage(s): 2020 & 2021

2022 Regular Price: NZ\$288 per case of 6 (NZ\$48 p/btl)

En Primeur Price: NZ\$144 per case of 6 (NZ\$24 p/btl)

En Primeur Barrel Price: NZ\$5,760 per barrique (300 bottles, NZ\$19.20 p/btl)



Estate Pinot Noir

The Soul of Gladstone Vineyard
Floral & Juicy

"An attractive mix of fruit and spice with plum, dark cherry, anise and a smattering of freshly chopped herbs supported by fine, ripe tannins. An appealing fruit-bomb style and a real crowd-pleaser. Offers value at this price."

Bob Campbell MW 93 points

Allocation Available: 10 barriques / 500 cases (6)

Vintage: 2021

2022 Regular Price: NZ\$234 per case of 6 (NZ\$39 p/btl)

En Primeur Price: NZ\$117 per case of 6 (NZ\$19.50 p/btl)

En Primeur Barrel Price: NZ\$4,460 per barrique (300 bottles, NZ\$15.60 p/btl)



Dakins Road Pinot Noir

The Best of New World Pinot Noir
Rich & Structured

"A captivating bouquet of Noir with aromas of dried roses and fresh cherry, moments of strawberry and cherry, it's quite savoury too with a bracken and dried herb quality. A wine that reflects its home and soils, needs cellar time to integrate and harmonise, which it will."

Cameron Douglas MS 92 points

Allocation Available: 6 barriques / 300 cases (6)

Vintage: 2021

2022 Regular Price: NZ\$396 per case of 6 (NZ\$66 p/btl)

En Primeur Price: NZ\$198 per case of 6 (NZ\$33 p/btl)

En Primeur Barrel Price: NZ\$7,920 per barrique (300 bottles, NZ\$26.40 p/btl)



Blairpatrick Pinot Noir

2ha Grand Cru Dry Grown Vineyard
Complex & Perfumed

"A stunning rendition showing perfumed aromas of dark cherry, floral, olive and hazelnut with nuances of warm spice and mushroom. The impressively concentrated palate displays outstanding weight and depth, while remaining elegant and refined with a seamless flow and textured mouthfeel. Immensely complex and gratifying."

Sam Kim 96 points

Allocation Available: 3 barriques / 150 cases (6)

Vintage: 2021

2022 Regular Price: NZ\$528 per case of 6 (NZ\$88 p/btl)

En Primeur Price: NZ\$264 per case of 6 (NZ\$44 p/btl)

En Primeur Barrel Price: NZ\$10,560 per barrique (300 bottles, NZ\$35.20 p/btl)

ORDER FORM



**GLADSTONE
VINEYARD**

DATE _____

CUSTOMER INFORMATION

NAME _____

COMPANY _____

PHONE NO _____

EMAIL _____

ADDRESS _____

ORDER DETAILS

WINE	CASE PRICE	CASE QTY	BARREL PRICE	BARREL QTY	SUB TOTAL \$
340 BLANC 2020	\$144		\$5760		
340 BLANC 2021	\$144		\$5760		
ESTATE PINOT NOIR 2021	\$117		\$4460		
DAKINS ROAD PINOT NOIR 2021	\$198		\$7920		
BLAIRPATRICK PINOT NOIR 2021	\$264		\$10,560		
TOTAL					\$

DID YOU WANT TO CONSOLIDATE YOUR ORDER WITH OUR IMPORTERS' NEXT SHIPMENT? IF YES, PLEASE CIRCLE YOUR DELIVERY DESTINATION.

NEW ZEALAND
AUSTRALIA
HONG KONG
CHINA
MACAU
TAIWAN
UNITED KINGDOM

PAYMENT METHOD
(PLEASE CIRCLE)

BNZ BANK TRANSFER

MASTERCARD*

VISA*

AMERICAN EXPRESS*
*CREDIT CARDS WILL INCUR
MERCHANT FEES

PLEASE RETURN THE ORDER FORM
ELECTRONICALLY TO:

EDDIE@GLADSTONEVINEYARD.CO.NZ

BY COMPLETING AND RETURNING THE ORDER FORM THE CUSTOMER AGREES TO ALL THE TERMS AND CONDITIONS SET OUT IN THE OFFER DOCUMENT. GLADSTONE VINEYARD RESERVES ALL RIGHTS TO REFUSE THE SALE OF THE OFFER TO THOSE WHO DO NOT QUALIFY OR WERE NOT INVITED TO PARTICIPATE BY INVITATION FROM THE WINERY'S MANAGEMENT OR STAKEHOLDERS.

Terms & Conditions



IMPORTANT INFORMATION

Closing Date: 31st October 2022

Payment Date: 10 days from invoice

Tasting samples will be sent prior to bottling

Bottling schedule is subject to the Estate Winemaker's discretion

Wine must be shipped within 6 months of bottling to avoid additional storage charges

Read Carefully

- All wines will be sold in lots of 6 bottle cases or full barrels (300 bottles)
- Cost of bottling will be borne by Gladstone Vineyard.
- Cost of delivery and export duties or taxes will be the responsibility of the owner.
- Wines will be export approved for all international markets meeting all food safety standards and labelled accordingly.
- Only those invited or referred by qualified invitees will be eligible to purchase the wines at en primeur prices.
- Allocations not paid for prior to the Payment Date will be forfeited.
- Wines purchased cannot be refunded.
- Wines purchased cannot be re-sold until after the official open market release date unless purchased back by Gladstone Vineyard.
- The owner of the wine will be responsible for updating the winery of their personal information in order to receive wine status updates and logistics information.
- Owner of the wine should seek appropriate insurance coverage for transportation of the wine to cover any losses or damages. Once the wine has exit the winery or the appointed storage facility, Gladstone Vineyard will not accept any responsibility for delays, losses and damages.